



Benefits and Value Realisation Management Workshop

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Benefits and Value Realisation Management – Course Outline

This two day workshop explores the core practices that underpin effective benefits and value realisation across projects, programs and portfolios. It equips PMO professionals, sponsors and delivery leaders with practical strategies to strengthen benefits and value disciplines across change initiatives.

Outcomes

- Explain the purpose and value of a benefits and value realisation management process.
- Integrate benefits and value considerations into existing project and program methodologies.
- Establish robust baselines that support credible benefits and value measurement.
- Identify and articulate quantifiable and qualitative benefits during the business case process.
- Assess and interpret the expected value delivered by a project or programme.
- Develop a benefits and value realisation plan, including benefits profiles and a benefits register.
- Apply governance models that support clear accountability and evidence-based decision-making.
- Embed benefits and value activities throughout the delivery lifecycle.
- Implement benefits and value realisation approaches in both linear and agile environments.

Course Content

The virtues of a benefits and value realisation management process

An exploration of why disciplined benefits and value practices matter, how they strengthen decision-making and planning, and the risks organisations face when these practices are absent.

Alignment with existing delivery methodologies

How the benefits and value lifecycle integrates with current project and programme lifecycles, regardless of methodology, with a focus on embedding rather than duplicating effort.

Developing solid baselines

What good baselining looks like, how to establish credible baselines and how to engage stakeholders in agreeing baseline expectations early.

Benefits and value during the business case process

Tools and approaches for identifying, assessing and shaping benefits and value during investment planning.

Extrapolating and articulating value

How to interpret financial and non-financial value, classify benefits and present value insights effectively.

Governance models

Governance structures, roles and responsibilities needed to support benefits and value realisation.

The benefits and value realisation plan

A practical guide to developing a benefits and value plan including profiles, governance, metrics, baselines and a benefits register.

Embedding practices into the delivery lifecycle

How to integrate benefits and value activities into planning, design and delivery, supported by PMO rhythms and reporting.

Applying the approach across delivery environments

How the process adapts to linear, agile and hybrid environments, including iterative measurement and tracking.

Delivery Style

This two day workshop explores the core practices that underpin effective benefits and value realisation across projects, programs and portfolios. It equips PMO professionals, sponsors and delivery leaders with practical strategies to strengthen benefits and value disciplines across change initiatives.

Who Should Take This Course?

- Portfolio managers seeking to understand how benefits and value insights support prioritisation and investment planning.
- Program managers wanting clearer alignment between strategic objectives and program outcomes.
- Project sponsors seeking stronger accountability and meaningful value tracking.
- Project managers who need practical tools for identifying, tracking and reporting benefits and value.
- Business analysts who want to strengthen the link between business requirements and value outcomes.

Course Materials

Participants receive a student manual containing course content, templates, case study materials and practical tools for use within their organisation.



We're here to help!



+61 2 8029 0721



info@pledgeconsulting.com.au



101/330 Wattle Street,
Ultimo, NSW 2007



company/pledge consulting nsw Pty Ltd
Ltd



@pledgeconsult



ABN: 34 159 716 113